# Oros REIT Holdings Josh Ducharme and Aiden Powell

### What is a REIT?

REIT stands for Real Estate Investment Trust.

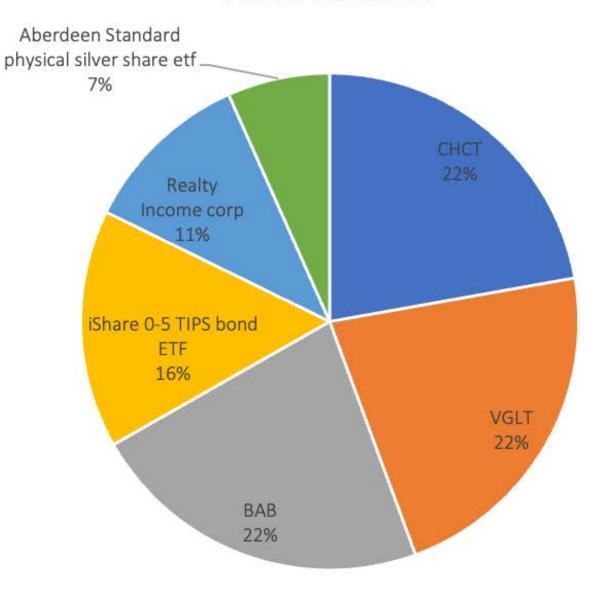
• It's a company that owns, operates, or finances income-producing real estate in a range of property sectors

 REITs must distribute at least 90% of their taxable income to shareholders in the form of dividends, which means they often offer high dividend yields (Income)

### REITs: Continued

- A high interest rate environment and bearish investor sentiments have made it a tough year for REIT companies.
- high interest rates tend to increase borrowing costs and at the same time slow down property appreciation
- Why buy a risky asset like a REIT at 6% yield when safer asset classes are yield close to that, if not higher
- In general, REITs are underperforming the real estate sector, which is also underperforming.

### **Fund Allocation**



### **Fund Overview**

Fund goal: Generate income using a concentration of fixed Income and alternative assets

### **Overview:**

- A healthcare REIT
- •\$991.2 million in 184 properties
- located in 34 states
- •4.0 million sqf
- •91.7% leased as of June 30, 2023
- •Weighted average remaining lease term of approximately 7.1 years



Property Type		# of Properties	Gross Investment
Medical Office Building		85	\$ 390,389
Inpatient Rehabilitation Facilities		7	151,234
Acute Inpatient Behavio	ral	5	130,410
Specialty Centers		37	119,865
Physician Clinics		30	86,602
Surgical Centers and Hospitals		10	52,762
Behavioral Specialty Facilities		9	45,019
Long-term Acute Care Ho	ospitals	1	14,937
Total		184	\$ 991,218

State		# of Properties	Gross Investment
Texas		16	\$138,913
Illinois		16	121755
Ohio		25	110285
Florida		22	96249
Pennsylva	nia	13	42408
All Others		92	481608
Total		184	\$991,218

### Performance:

- Loss of (19%)

Future contingent on rates

- Main goal is income

### Why did we invest:

- Strong Financials
- Comparatively Recession Safe
- Strong Dividend Growth
- Good business strategy

### Original Exit Strategy:

- Long Term hold (Income)
- Sell if price drops below \$32.02
- Sell if price is above \$45.20

# Keep In Mind

#### • Sell:

- If under impression rates will stay higher in long run
- Already under recommended divest price
- Curb losses and invest in more profitable sector
- Hold:
  - if rates will go down in long run
  - Dividend yields
  - Potential of less realized losses

- Morningstar: Projects a
  5.25% rate by the end of 2023,
  falling to 2.00% by the end of 2025
- Federal Open Market
  Committee: Projects a range of
  to 5.25% by the end of 2024
- Trading Economics: Projects a rate of 5.25% in 2024 and 4.00% in 2025

# Reality Income Inc.

### **Overview:**



•\$3.5B in liquid

The Monthly Dividend Company®

- •Hold interests in 13,118 properties
- •Weighted Avg. Lease Term: 16.8 years
- located in all 50 U.S. states, Puerto Rico, the United Kingdom ("U.K."), Spain, Italy, and Ireland
- •255.5 million square feet of leasable space leased to clients doing business in 85 separate industries

# Reality Income Inc.

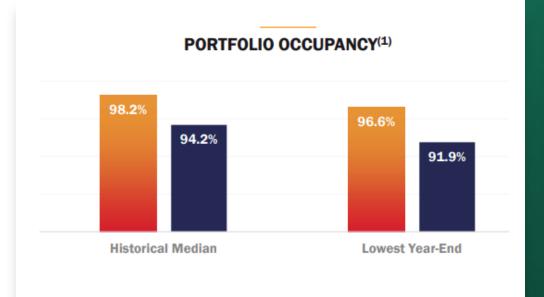
### **Overview:**

- free-standing, single-tenant commercial properties that are subject to NNN leases (weighted avg lease term of 16.8)
- stock has experienced significant declines in the past month, 6 months, YTD, and 12 months
- The company's current yield of 6.19% is the highest in the last 5 years
- not about capital appreciation but about income potential.
- "The Monthly Dividend Company®"

# Reality Income Inc.

- The dividend has increased for 103 straight quarters or 26 full years
- paid that monthly dividend for 637 consecutive months or 53 full years
- Realty Income's lowest historical yearend occupancy rate of almost 97%





### Performance

- Loss of (27.5%)
- Increasing Interest rates and market speculation has investors allocating funds elsewhere, should we?

### **Evaluation:**

Dividend Discount Model CHCT		
ROE:	NI/Average TOT equity	
NI	6577	
TOT Equity	501,069.50	
ROE	0.01	
Retention Ratio	(NI-Dividends)/NI	
NI	6577	
Dividends	11744.5	
Retention Ratio	-0.785692565	
Growth Rate = ROE* Retention Ratio		
Growth Rate	(0.01)	
Discount Rate (WACC)	0.0500	
DDM		
PO PO	= D1/(k-G)	
D1	1.81	
K	0.0500	
G	(0.01)	
PO PO	30.03	
Current Price	28.77	
Undervalued/(overvalued)	0.04	

### **Evaluation:**

Dividend Discount Model O		
ROE:	NI/Average TOT equity	
NI	195415	
TOT Equity	31,311,143.00	
ROE	0.01	
Retention Ratio	(NI-Dividends)/NI	
NI	195,415.00	
Dividends	515,091.00	
Retention Ratio	-1.635882609	
Growth Rate = ROE* Retention Ratio		
Growth Rate	(0.01)	
Discount Rate (WACC)	0.0527	
DDM		
PO PO	= D1/(k-G)	
D1	1.81	
К	0.0527	
G	(0.01)	
P0	28.77	
Current Price	48.79	
Undervalued/(overvalued)	(0.70)	

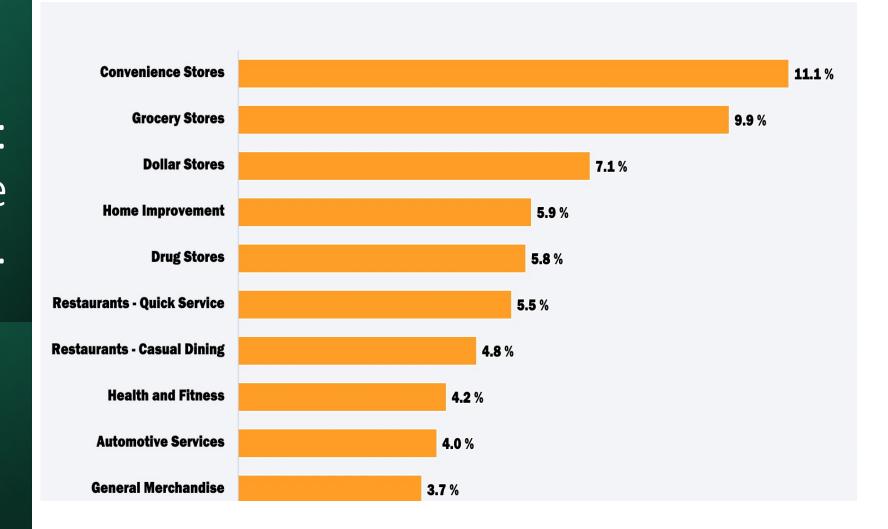
FAD Evaluation method per Steifel		
Funds Available for distribution	2785333	
shares outstanding	710568	
FAD per share	3.919868331	
Multiply by the EV/EBITDA	16.5	
PPS	64.67782746	

### **Evaluation:**

FFO per common share (O)	2023 Q4
Funds from operations (FFO) Add: Non-real estate depreciation & amortization	756,659
Add: Financing Amortizations and Impairment Provisions	17,500
Less: Straight-line rents & other	-33,963
Less: Capital expenditures	-128
Funds available for distribution (FAD)	\$740,068
FFO per common share equivalent - diluted	\$1.04

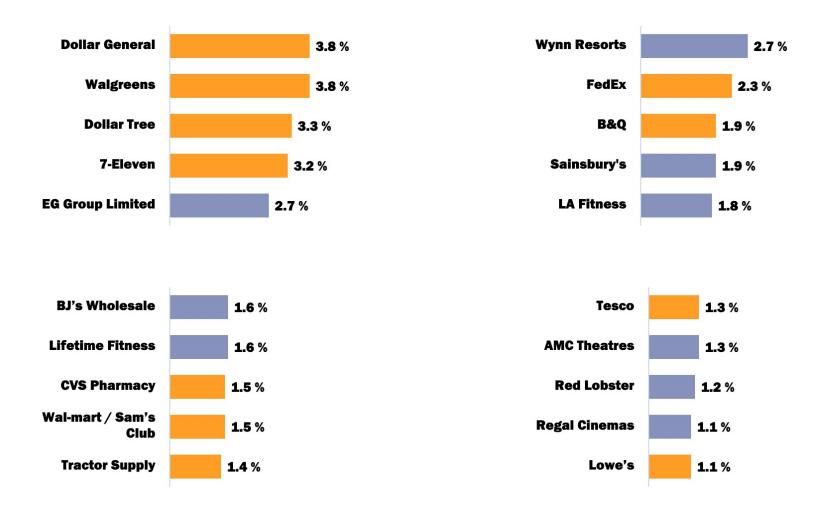
FFO/Share		
Three Months Er	nded	
(In thousands, except per share amo	ounts)	Jun-23
Net income	\$	6,577
Real estate depreciation and amort		9,293
FFO (2)		15,870
Straight-line rent		(819)
Stock-based compensation		1,692
Net gain from insurance recovery o		(706)
AFFO	\$	16,037
FFO per diluted common share (2)	\$	0.62
AFFO per diluted common share	\$	0.63
Weighted average common shares		25,650

### Diversification:



#### Diversification:

#### **CLIENT DIVERSIFICATION - TOP 20 CLIENTS**



## Discussion: REITs

- Reit's are a good source of income via dividends
  Outlook for capital gains is uncertain
- Complex business model
- Increasing cost of debt
- Depreciation of office buildings

# Discussion: CHCT vs O

Heavy exposure to medical industry -CHCT Heavy exposure to retail industry and office space- O Strength of financials PE Ratio CHCT vs O (88 vs 37)

# Final Recommendation

### Sell Reality inc.

- Less realized loss
- Too much exposure to general retail and commercial

### **Hold CHCT**

- Solid business model
- Further income potential
- Strong future gains if rates go down
- Still remains more recession proof over other REITs

# iShares 1-3 Year Treasury Bond ETF (SHY)

### **Portfolio Characteristics**

Number of Holdings 🕄 as of Sep 29, 2023	84
30 Day SEC Yield 🚯	4.98%
as of Sep 28, 2023	
Standard Deviation (3y) 🐧	1.92%
as of Aug 31, 2023	
Weighted Avg Coupon <b>€</b>	2.54
as of Sep 29, 2023	
Effective Duration 1	1.87 yrs
as of Sep 29, 2023	
Option Adjusted Spread 🐧	-3.58 bps
as of Sep 29, 2023	

Equity Beta (3y) 🐧 as of Aug 31, 2023	0.04
12m Trailing Yield 1	2.60%
as of Sep 28, 2023	
Average Yield to Maturity 🛭	5.10%
as of Sep 29, 2023	
Weighted Avg Maturity 🕄	1.97 yrs
as of Sep 29, 2023	
Convexity 1	0.05
as of Sep 29, 2023	

# iShares 1-3 Year Treasury Bond ETF (SHY)

Propose we invest portfolio dividends in addition to all cash from divestitures decided upon today

Sam Bodman's recommendation that we add short end exposure

Lock in an 11% return over the next two years

Significantly lower duration of the portfolio and use income to offset potential additional longend losses