## ACM Research

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## Agenda



## Executive Summary

- We recommend to buy shares of ACMR
- We found it to be significantly undervalued, with an average of around 60\%
- Current share price of 18.61 , we project a share price closer to \$30



## Company Overview

- Founded in Silicon Valley in 1998 to supply equipment to the semiconductor industry
- "Our product offering supports a wide range of process steps, including singlewafer and batch wet cleaning, electroplating, thermal deposition, stressfree polishing, PECVD, and track."
- Main business is conducted in China


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## Industry Overview

- Estimated market size of around \$8 Billion, with a projected CAGR of 5-10\%
- Supply machinery to clean and facilitate various processes for the semiconductor industry
- Potential to ride growth in semiconductor industry, exposed to less of the volatility and risk



## Ratio Analysis

Current Ratio: 2.43 - With a current ratio of 2.43, they can cover short term liabilities easily, although it is just slightly below industry average.

Debt-to-Equity: 9.79 - Their debt to equity is higher than industry average, but they have added new products and facilities to account for expected growth.
Cash Ratio: $\mathbf{0 . 8 5}$ - Cash ratio is an indication of the ability to pay off current debts with all cash. With a ratio just below 1, ACM can cover most of their debts with cash if need be.
Operating Margin: 15.18\% - An operating margin of $15 \%$ shows profit based on sales, and ACM's is slightly above industry average.

## DCF Valuation

- We found a WACC of 9.16\%, a LTGR of $0.62 \%$, and came to an implied share price of \$14.08
- This is $83 \%$ undervalued compared to the share price at fiscal year end

| Terminal Value |  |
| :--- | ---: |
| Numerator | $\$ 110,142.55$ |
| Denominator | $8.54 \%$ |
| Terminal Value | $1,289,139$ |
| PV of TV | 831,640 |
| Enterprise Value | 917,235 |
| Less Net Debt | 77,013 |
| Equity Value | $\$ 840,222$ |
| Shares Outstanding | 59,677 |
| Implied Share Price | $\$ 14.08$ |
| Share Price Dec $30 / 22$ | 7.71 |
| Undervalued | $83 \%$ |


|  | WACC |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LTGR | \$14.08 | 7\% | 8\% | 9.16\% | 10\% | 11\% |
|  | 0\% | 19.04172125 | 15.86096647 | 13.06387792 | 11.4567421 | 9.87615126 |
|  | 0.30\% | 19.9368462 | 16.51758916 | 13.54141633 | 11.844222 | 10.1841318 |
|  | 0.62\% | 20.98443236 | 17.27682768 | 14.08777098 | 12.284853 | 10.5322665 |
|  | 0.90\% | 21.99123135 | 17.99730226 | 14.60055723 | 12.6958261 | 10.8549804 |
|  | 1.20\% | 23.17781588 | 18.83508101 | 15.19000374 | 13.1651761 | 11.221209 |


| Long Term Growth Rate |  |
| :--- | ---: |
| EBIT | $\$$ |
| Tax | 156,845 |
| NOPAT | 39,211 |
| Net Reinvestment Rate | 117,634 |
| Capital Expenditures (CAPEX) | 1,167 |
| Total NWC | $8,168.12$ |
| Net Reinvestment | $9,334.67$ |
| NOPAT | 117,634 |
| Net Reinvestment Rate | $7.94 \%$ |
| Return on Invested Capital (ROIC) |  |
| NOPAT | 117,634 |
| Invested Capital | $1,450,950$ |
| BV of Equity | 58,326 |
| Short term debt | 0 |
| Long Term Debt | $1,509,276$ |
| Invested Capital | $7.79 \%$ |
| ROIC | $0.62 \%$ |
| Long Term Growth Rate |  |

## Multiple Valuation

- We found an average share price of \$11, which is slightly undervalued

| EV to EBITDA Multiple |  |
| :--- | ---: |
| VECO |  |
| EBITDA | 70,314 |
| Share Price 12/30/22 | 18.58 |
| Shares Outstanding | 50,653 |
| Market Cap | 941,133 |
| Total Debt | $1,249,341$ |
| Enterprise Value | 17.77 |
| EBITDA Multiple | 69,017 |
| ACMR | $1,226,328$ |
| EBITDA | 21,009 |
| Enterprise Value | $1,205,319.01$ |
| Less Net Debt | 59,677 |
| Long-Term Debt | 20.20 |
| EV - Debt | 7.71 |
| Shares Outstanding | $161.96 \%$ |
| Valuation Share Price |  |
| Market Price 12/30/2022 |  |
| Shares Undervalued |  |


| PE Multiple |  |
| :--- | ---: |
| VECO |  |
| Share Price | 18.58 |
| Earnings | 177,774 |
| Shares O/S | 50,653 |
| EPS | 3.51 |
| PE Multiple | 5.29 |
| ACMR |  |
| Earnings | 39,263 |
| Shares O/S | 59,677 |
| EPS | 0.59 |
| PE Multiple | 5.29 |
| Implied Share Price | 3.12 |
| Market Price | 7.71 |
| Overvalued | $59.49 \%$ |



## Recommendation

## We are recommending to buy \$12,000 of ACMR shares

- Favorable valuation, significantly undervalued
- On par with analyst price targets of $\$ 24-32$
- Growing industry, participation on a smaller scale
- Lower risk (current beta of 1.03)
- Exit Strategy: Long term hold


Questions?

## Appendix

## Assumptions

| Year Ending Dec 31 | 2022A | 2023E | 2024E | 2025E | 2026E | 2027E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement: |  |  |  |  |  |  |
| Sales Growth | 33.20\% | 38.50\% | 20.00\% | 10.00\% | 2.00\% | 1.00\% |
| Gross Margin | 47.22\% | 47.00\% | 47.00\% | 47.00\% | 47.00\% | 47.00\% |
| Selling, General and Administrative | 10.26\% | 11.00\% | 11.00\% | 11.00\% | 11.00\% | 11.00\% |
| Interest Expense |  |  |  |  |  |  |
| Tax Rate | 25.00\% | 25.00\% | 25.00\% | 25.00\% | 25.00\% | 25.00\% |
| Balance Sheet: |  |  |  |  |  |  |
| Minimum Cash | 247,951 | 247,951 | 247,951 | 247,951 | 247,951 | 247,951 |
| Days Sales Outstanding (DSO) | 171.72 | 171.72 | 171.72 | 171.72 | 171.72 | 171.72 |
| Days Sales Inventory (DSI) | 699.30 | 699.30 | 699.30 | 699.30 | 699.30 | 699.30 |
| Prepaid Expenses (\% of Sales) | 2\% | 2\% | 2\% | 2\% | 2\% | 2\% |
| Property Plant and Equiptment Growth Rate | 17\% | 17.13\% | 10.00\% | 5.00\% | 1.00\% | 1.00\% |
| Liabilities: |  |  |  |  |  |  |
| Days Payable Outstanding (DPO) | 180.9463885 | 180.9463885 | 180.9463885 | 180.9463885 | 180.9463885 | 180.9463885 |
| Other Accrued Liabilities, Current (As a \% of Sales) | 13.43\% | 9.69\% | 8.08\% | 7.34\% | 7.20\% | 7.13\% |
| Long-Term Debt | 18,687 |  | Plug-lt | (Goal Seek Functio | tion) |  |
| Deferred Income Tax Liabilities, Net | 0 | 0 | 0 | 0 | 0 | 0 |
| Other Liabilities, Noncurrent | 7,321 | 7321 | 7321 | 7321 | 7321 | 7321 |
| Stockholders' Equity: |  |  |  |  |  |  |
| Additional Paid in Capital | 604,089 | 604,089 | 604,089 | 604,089 | 604,089 | 604,089 |
| Retained Earnings (Accumulated Deficit) | 94,426 |  | Previous | Balance plus Net | Income |  |
| Stockholders' Equity Attributable to Noncontrolling Interest | 54.62\% | 57.31\% | 61.13\% | 65.98\% | 69.44\% | 72.34\% |

## WACC Calculation

| WACC Calculation |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Covariance | 0.00287708 |  |  |  |  |
| Variance | 0.00284704 |  |  |  |  |
| Beta | 1.01055074 |  |  |  |  |
| Market Risk Premium | 5\% |  |  |  |  |
| Risk Free Rate | 4.89\% (30 YR Rate) |  |  |  |  |
| Cost of Equity | 10\% |  |  |  |  |
| Interest Rate | 6.00\% |  |  |  |  |
| Tax Rate | 25.00\% |  |  |  |  |
| After Tax cost of debt | 4.50\% |  |  |  |  |
|  |  | Weight | Rates |  | WACC |
| Debt | 77,013 | 0.14338065 |  | 4.50\% | 0.00645213 |
| Equity | 460,109.67 | 0.85661935 |  | 9.94\% | 0.08517155 |
| Total | 537,122.67 |  |  |  | 9.16\% |

