## Lower-Level Undergraduate Competencies for IV and V-Tabs (UNV 297)

A broad range of lower-level competencies exist, and list below is far from complete. Lowerlevel competencies typically involve activities where the focus is on individual tasks rather than supervision or coordination of others' carrying out tasks.

### ACCOUNTING

Account Collections Accounting Administration Accounting Practices Billing Practices Bookkeeping Records Administration

#### **ADMINISTRATION**

Project Evaluation and Analysis Project Management Project Planning

### BROADCASTING

Radio Production Studio Operations Television News Production Video Production

### **BUSINESS PRACTICES**

Administrative Assistant Auditing **Banking Transactions Business Administration Business Law Business Organization Business Practices Client Relations/Services Community Development Computer Applications Concepts Data Processing Contract Monitoring Customer Relations/Service Document Processing Document Translation Documentation Control** E-Commerce **Financial Services** Information Systems **Inventory Control** Market Analysis Market Research and Forecasting **Marketing Strategies** Merchandising Negotiation Organization and Management Organization and Planning **Organizational Behavior Organizational Skills** 

### **BUSINESS PRACTICES cont.**

**Process Analysis Process Control Process Development Process Improvement Process Measurement Techniques Program Monitoring Program Review Record Keeping Retail Sales and Practices** Sales Scheduling **Small Business Administration Small Business Practices Social Service Practices** Stock Trading **Training Coordination** Vendor Relations

#### CHILD DEVELOPMENT

Adolescent Behavior/Problems Adolescent Psychology Caring For Disabled Child Child Care Administration Prenatal Development Pre-School and Youth Instruction Young Children Education Youth Activities Youth Programming

### COACHING

Coaching ... Coaching Certifications Coaching Techniques

### COMMUNICATION SKILLS

Business Communications Business Writing Creative Writing Cross-Cultural Communication Grant Writing Interpersonal Communication Interviewing Mentoring News Writing Office Communications Oral Communication Public Relations Public Speaking

### COMMUNICATION SKILLS cont.

Report Writing Team Building Technical Reports Technical Writing Telemarketing Written Communication

### **COMMUNITY SERVICE**

Community Development Community Leadership Community Relations Social Services Volunteer Activities

### COMPUTER APPLICATIONS

Computer Applications in ... Computer Concepts Computer Hardware Computer Operations Computer Programming Computer Skills Computer Software Records Systems

#### COORDINATION

Event Planning Planning Problem Solving Program Coordination Program Development

### DATA ANALYSIS

Analytical Skills Data Communications Data Entry Data Processing Database Research

### EDUCATION

Classroom Assessment Classroom Management Grant Writing Teacher's Aide Teaching Strategies Training

### EXTERNAL RELATIONS

Client Relations Customer Relations Customer Service Labor Relations Public Relations Public Service Supplier / Vendor Relations Surveillance Vendor Contracts Vendor Relations

### FAMILY LIFE

Caregiving Guardianship Home Construction/Improvement Home Management Parenting

### FINANCIAL METHODS

Accounting Practices Bookkeeping Budgeting Cost Estimation Credit Analysis Financial Reporting Fiscal Control Income Tax Preparation Investment Loan Processing Payroll Record Checking Record Keeping Record Processing Record System Development

### GOVERNMENT

Government Operations Government Procedures Legal Issues Local Government and Politics Political Campaigns

### HEALTH CARE PRACTICES

Adult Care/Development **Case Management Client Care** Death and Dying **Disability Benefits Services Emergency Medical Treatment** Gerontological Health Care **Health Care Education Health Care Services** Health Care Systems **Hospital Practice** Legal Aspects of Health Care Life Support Certifications Medical Information Processing Medical Information Technology Medical Terminology Nutrition Patient Relations Substance Abuse

### HUMAN RESOURCES

Application Processing Employee Benefit Packages Employee Compensation/Benefit Employee Development Employee Evaluation Employee Recruitment Employee Relations Employee Training Human Relations Interviewing Labor Relations Supervision Supervision Supervisory Management Tech.

### **INDUSTRIAL TECHNOLOGY**

**Blueprint Reading** Computer Aided Design (CAD) Drafting Hazardous Materials Industrial Relations Industrial Safety **Inventory Control** Logistics Purchasing **Quality Assurance Quality Control Quality Engineering Quality Improvement Regulatory Compliance** Robotics Shop Methods Work Flow Planning

### **INSURANCE**

Auto Insurance Benefits Coordination Claims Home Insurance Medical Insurance Workers Compensation Insurance

### INTERNAL RELATIONS

### LAW ENFORCEMENT

**Court Processes Criminal Investigation Criminal Justice Practices Criminal Justice Report Writing Criminal Law Crisis Negotiation** Cryptology **Evidence and Criminal Procedures Investigation Techniques Justice Processes** Law and Justice Law Enforcement Management For Law Enforcement Paralegal Police Field Study Police Procedures **Prisoner Relations** Substance Abuse Education/DARE **Toxicology Processing** Traffic and Safety Operations **Traffic Violations** 

### LEGAL

Legal Research Legal Secretarial Skills Legislative Process/Procedures Paralegal Real Estate Law

### LEISURE PURSUITS

Aerobic Fitness Arts & Crafts Bowling **Community Theatre** Drawing French Gardening Home Remodeling Karate Massage Therapy Photography **Physical Activities Physical Fitness** Piano Reading Softball Sportsman Activities Therapeutic Leisure Pursuits Yoga

### MILITARY SCIENCE

### OFFICE SYSTEMS

Applied Secretarial Skills Bookkeeping Computer Skills Keyboarding Office Assistant Office Management Office Practices Office Procedures Record Keeping Software Development Software Testing Typewriting Word Processing

### **ORGANIZATIONAL SKILLS**

#### PERSONAL FINANCE

Bankruptcy Process Family Financial Management

### PLANNING

PROBLEM SOLVING

#### PROFESSIONAL DEVELOPMENT

### REAL ESTATE

Appraisal Techniques Property and Casualty Insurance Property Management Real Estate Law Real Estate License Real Estate Sales

### **RELIGIOUS ACTIVITIES**

History of Religions Religious Administration Religious Education Religious Leadership Studies in Religion Youth Ministry

### RESEARCH METHODS

#### <u>SALES</u>

Sales Account Management Sales and Marketing Sales Techniques

### **SECURITY**

Facility Security Safety Security Practices Surveillance

#### SOCIAL SERVICE PRACTICES

Client Services Community Services Counseling Substance Abuse

#### **TECHNOLOGY**

Information Security Systems Network Applications Network Testing System Integrated Measurements Telecommunications Technology Trouble Shooting Wireless Communication Tech.

### **TRAINING & DEVELOPMENT**

Employee Development Employee Training Recruiting

#### VEHICLE DESIGN

Assembly Design Assembly Supervision Audio & Video Production Audio Operation Audio Performance **Engineering Standards Development Basic Computer Applications Basic Corporate Graphic Systems Basic Solid Modeling Blueprint Reading** Blueprinting **Body Descriptive Geometry** Body Design **Body Detailing Body Drafting** Body Layout Body shop Layout Body side closure design Brackets and Assemblies CAD 3D Surfaces CAD Design Detailing **CAD** Product Design CAD Auto body CATIA **CATIA Kinematics Simulation** CATIA Advanced Assembly Center Console Design **Clay Modeling** Communication Equip. Assembly **Computer Aided Design** Computer Aided-Assembly Design **Concept Modeling Convertible Tops Design** Cooling/HVAC Defective Material Tracking **Descriptive Geometry Design Development** Design for Manufacturing **Design Graphics Design Modeling Design Practices Design Quality Design Review** Design Technology Detailing Dimensioning Drafting Drafting and Technology Dye Design Dye Detailing **Electrical Design Engine Maintenance** 

### VEHICLE DESIGN cont.

Engineering Design Graphics Engineering ISO 9000 **Engineering Technology Equipment Maintenance** Ergonomics Exterior Mirror Design **Fuel Filter Assemblies** Geometric Design & Tolerance Graphic Design **HVAC** Design Illustration Instrument Panel Design Interior Component Design Interior Trim Design ISO 9000 Standards Layout Manufacturing Processes Master Data Models Maintenance Materials Coordinator Mechanical Design **Metal Forming Metal Properties** Metal Stamping Product Design Product Development Seat Design Seat System Design Sheet Metal Design Sheet Metal Stamping Steering Assembly Surface Curves Surface Modeling 3-D Tool Design **Tools Evaluation** Unigraphics Vehicle Packaging Weld Gun Design

### WEB DESIGN

Graphic Design Web Page Design Web Programming Website Design

### YOUTH ACTIVITIES

## Upper-Level Undergraduate Competencies for IV and V-Tabs (UNV 497)

Upper-level competencies involve knowledge that builds upon and brings together separate introductory skills. The activity often will entail supervising or coordinating the efforts of others more than carrying out specific individual tasks. The list of graduate competency titles may also be relevant in some cases.

### ADMINISTRATION

Administration Assistant **Benefits Administration Benefits Program Administration Church Administration City Manager Contract Administration** Data Analysis Data Management System **Database Administration Document Administration Facilities Administration** Health Benefits Administration Health Care Administration Human Resource Administration International Business Inventory Administration Marketing **Marketing Strategies Network Administration** Nursing Home Administration Office Administration **Operations Administration Operations Coordination Payroll Administration** Personnel Administration **Production Administration Production Planning Administration Program Administration Project Administration** Property Tax Administration **Public Administration Public Health Administration Public Safety Administration** Purchasing **Retirement Plan Administration Risk Administration** Sales/Marketing Administration **Small Business Administration** Warranty Administration

### BROADCASTING

Radio Production Studio Operations Television Production Video Production

### **BUSINESS PRACTICES**

Bidding and Quotation Business Law Community Policy Issues Decision Making International Business Practices Payroll Accounting

### COMMUNICATION SKILLS

Business Communication Communications and Consulting Conflict Resolution Contract Negotiation Decision Making Grant Writing International Business Comm. Interpersonal Communication Interviewing Negotiation Public Speaking Technical Writing

### COMPUTER SCIENCE

(See Information Systems)

### CONTROL

Fiscal Control Inventory control Numerical Control Programming Quality Assurance Quality Control Statistical Process Control Time Study Processes

### COORDINATION

Educational Coordination Engineering Operations Coordination Event Coordination Information Coordination Logistics Coordination Operations Coordination Production Coordination Program Coordination Project Coordination Shipping Coordination Team Coordination

### COUNSELING

Child Counseling Client Counseling Family Counseling Substance Abuse Counseling

### DEVELOPMENT

Course Development Curriculum Development Employee Development Product Design & Development Professional Development Program Design & Implementation Program Development

### DISTRIBUTION

### EDUCATION

Classroom Management Curriculum Assessment Curriculum Development Grant Writing Teaching Strategies

#### **EXTERNAL RELATIONS**

Client Relations Community Policy Issues Customer Relations Customer Service Labor Relations Manufacturer Relations Negotiation Public Relations Supplier Relations Vendor Relations

#### FINANCIAL METHODS

**Applied Accounting Practices** Auditing **Banking Practices** Bond Liaison & Analysis Budgeting **Budgeting and Forecasting Budgeting and Purchasing Control Analysis Cost Analysis Cost Estimating Credit Analysis Financial Analysis Financial Methods Auditing Financial Planning Financial Practices Financial Reporting Financial Systems Financial Systems Implementation Fiscal Control** Forecasting Forecasting and Market Analysis Forecasting and Statistical Analysis Forecasting for Purchasing **Fundamental Accounting** Govt. Finance and Accounting **Income Capitalization** Internal System Auditing Payroll Pension Plan Analysis Pension Plan Reporting **Real Estate Appraisal Records Management Risk Analysis** 

### **GOVERNMENT**

City Planning Government Accounting Government Bonds Government Regulations Immigration Policies Language Interpretation Law Legislative Process Policies Political Campaigns Public Service

### HEALTH CARE

Case Management Health Care Administration Health Insurance Legal Applications in Health Medical Supervision Patient Assessment Patient Communication Patient Education Patient Interviewing Therapy Administration

### HUMAN RESOURCES

Compensation & Benefits **Employee Benefits** Employee Development **Employee Evaluation** Employee Law Employee Relations and Comm. Employee Training Human Resource Administration Insurance Benefits Insurance Claims Administration Interview Design Interviewing Int'l Tax Laws & Regulations Labor Relations Performance Appraisal Performance Approval Performance Evaluations Personnel Administration Personnel Supervision Policy Development **Recruiting and Training** Reporting Earnings, Benefits & Tax **Retirement Benefit Calculations** Scheduling Staff Training Staffing Supervision & Training Supervision and Leadership Training & Development **Transition Planning** 

### **INDUSTRIAL TECHNOLOGY**

Computer Aided Design (CAD) **Industrial Safety** Manufacturing Processes **Process Coordination** Process Re-engineering **Product Design Product Development Product Distribution Systems** Product Management & Development **Product Packaging Product Quality Planning** Production Planning/Administration **Quality Assurance Quality Auditing Quality Control Quality Engineering Quality Improvement Quality Management** Quality of Design **Quality Planning** Robotics Safety Engineering Security Procedures Statistical Process Control System Coordination System Implementation Systems Administration Systems Analysis Systems Planning **Technical Support Technical Troubleshooting Technology Marketing** Telecom. System Analysis Telecommunications **Telecommunications Technology** Welding & Load Assessment

### **INFORMATION SYSTEMS**

**Business Applications** Computer Applications In... **Computer Networks Computer Operations Computer Programming Computer Skills Computer Software Computer Systems Desktop Publishing IT Project Management Network Coordination Network Operations Network Support Record Keeping Systems** Servers System Design/Development System Implementation Systems Analysis Website Development

### **INSURANCE**

Claims Administration Claims Investigation Disability Claim Administration Fraud Detection Principles of Insurance Unemployment Insurance Laws Warranty Analysis

### **INTERNAL RELATIONS**

#### LAW ENFORCEMENT

Applied Criminal Psychology **Criminal Court Procedures Criminal Investigation Procedures** Crypto logic Technician Training Cryptology **Death Scene Investigations Emergency Preparedness Evidentiary Photography** Federal and State Laws Forensic and Technical Services Law Enforcement Info. Technology Law Enforcement Technical Skills Legal Issues For Law Enforcement Morse Code Decrypting State and Fed. Political Processes State Police Policies & Procedures State Rehabilitation Laws State Vehicle Policy

#### LEADERSHIP

Educational Leadership Organizational Leadership Supervisory Leadership Team Leadership

### LOGISTICS

<u>MARKETING</u> Advertising Market Analysis / Research

### ORGANIZATION

Organization and Planning Organization Leadership Organizational Skills

#### PHYSICAL EDUCATION/TRAINING Coaching

Personal Trainer Physical Education Instruction

### PLANNING

Event Planning Facilities Planning Forecasting Planning and Coordination Planning and Organizing Production Planning Strategic Planning Systems Planning

### PROBLEM SOLVING

Analytical Skills Export / Import Problem Solving Research Methods Research Practices

#### PROCUREMENT

Negotiation Purchasing Purchasing Administration Supplier Relations Vendor Relations

#### PROJECT OVERSIGHT

Project Administration Project Coordination Project Engineering Project Leadership Project Management Project Organization Project Planning Project Supervision

### **REAL ESTATE**

Property Acquisition Property Investment Property Management Property Mapping Property Title Research Real Estate Appraisal Real Estate Assessment

### **RELIGIOUS ACTIVITIES**

Religious Administration Religious Education Religious Leadership Studies in Religion

### **SALES**

Sales - International Sales Account Mapping Sales Administration Sales and Marketing Administration Sales Forecasting Sales Staff Supervision Sales Techniques

### **SECURITY**

Security Administration Security Preparedness Security Procedures

### SMALL BUSINESS ADMIN.

Entrepreneurship Small Business Practices

### SOCIAL SERVICES

Agency Liaison Case Management Child Development Client Advocacy Client Relations Community Services Counseling Disability Services Parent Mentoring Policies and Regulations Social Programs Social Service Policies Social Service Programs Social Service Coordination Substance Abuse

### **SUPERVISION**

Industrial Supervision Maintenance Supervision Medical Supervision Office Supervision Operations Oversight Operations Planning Operations Supervision Program Supervision Youth Supervision

### TRAINING & DEVELOPMENT

Adult Learner Teaching Employee Development Employee Training Instructing / Facilitation Student Performance Evaluations VEHICLE DESIGN Advanced Body Detailing Advanced CAD Advanced CATIA **Advanced Computer Applications Advanced Computer Skills** Advanced Corp. Graphic Systems Advanced Descriptive Geometry Advanced GD and T Advanced Graphic System Advanced Income Capitalization Advanced Math Skills Advanced Surfacing Advanced Unigraphics Airframe & Power Plant Technician Assembly Design **Basic CATIA Body Design** Body Integration / Layout Body Integration and Conveyance **Body Intersection Dept Body Layout Bumper System Design** CATIA Component Bracket Design Computer Aided Design **Concept Modeling** Corporate Graphic System **Descriptive Geometry Design Analysis Design Coordination** Design for Manufacture & Assembly Design Methodology **Design Operations Design Quality Design Standards** Design Team Leadership **Design Terminology Design Verification Process** Die Design **Door Systems Design** Door Trim Design Electrical Harness Design **Engineering Coordination** Equalizer Assessing System Ergonomics Floor Console Design Front Airbag Design and Operations Front and Rear Design Geometric Dimensions & Tolerance **Headlamp Modeling** 

Headlamp Packaging

### VEHICLE DESIGN cont.

Headline Systems Design iMAN **Injection Molded Plastics Instrument Panel Design** Interior Design Manufacturing Process Planning Manufacturing Processes Master Model Development Material Control Materials and Applications Mechanical Design Standards **Metal Forming** Molded Plastic Design **Overhead Trim Design** Packaging Part Modeling Plastic Component Development Plastic Design Plastic Injection Molds Seat Design Seating Systems Sheet Metal Design Side View Mirror Design Solid Modeling Structure Design & Assembly Surface Development Surface Modeling Surface Product Engineering Suspension Components Suspension Components Design Suspension Design Suspension System Design Tool and Equipment Design **Tool Construction Process** Tool Design Underbody and Shell Unigraphics Verification Process Welding & Load Assessment Wiring Design

## Graduate-Level Competencies for IV and V-Tabs (UNV 697)

#### **ADMINISTRATION**

Accounting Systems Administration Acquisition Administration Auditing Administration **Contract Administration Facilities Administration Fiscal Operations Administration Government Administration** Health Care Administration Human Resources Administration Laboratory Administration **Operations Administration** Personnel Administration Production Administration **Program Administration Project Administration Public Administration Public Utility Administration** Sales Administration Security Administration **Small Business Administration Telecommunications Administration Training Administration** 

### **COMMUNICATION SKILLS**

Consulting Grant Writing Interpersonal Communication Negotiation Public Relations

### CONTROL

Audit and Quality control Fiscal Control Inventory Control Operations Control Quality Assurance Quality Control

### **COORDINATION**

Instructional Coordination Operations Coordination Program Coordination Project Coordination

#### COUNSELING

#### DEVELOPMENT

Community Development Computer Program Development Curriculum Development Program Development Small Business Development Training & Development

### DISTRIBUTION

### EXTERNAL RELATIONS

Community Relations Customer/Client Relations Vendor Relations

#### **FINANCIAL METHODS**

Auditing Budgeting Cost Analysis Financial Analysis Financial Control Financial Planning Fiscal Control Personal Financial Planning

### HUMAN RESOURCES

Compensation & Benefits Human Resource Administration Labor Relations Performance Appraisal Personnel Administration Training and Development

### **INFORMATION SYSTEMS**

Computer Operations Computer Program Development Computer Systems Electronic Data Interchange Systems Analysis Systems Development

#### **INSTRUCTIONAL STRAGEGIES**

Curriculum Development Training & Development

### **LEADERSHIP**

Community Leadership Educational Leadership

### LOGISTICS

MARKETING Marketing Planning Marketing Strategy

### ORGANIZATION

Organizational Behavior Organizational Development Organizational Psychology

### PLANNING

Facilities Planning Financial Planning Fiscal Planning Long-Range Planning Marketing Planning Operations Planning Policy Planning Product Planning Program Planning Strategic Planning

### POLITICAL SCIENCE

International Relations Local Government Public Policy

#### PROBLEM SOLVING

Program Analysis Program Evaluation Quantitative Decision Making Statistical Analysis

### PROCUREMENT

### PURCHASING

#### QUALITY CONTROL

### **SUPERVISION**

Laboratory Supervision Maintenance Supervision Office Supervision Operations Supervision Production Supervision Program Supervision

TRAINING & DEVELOPMENT Employee Development Employee Training

# **Competencies for VI-Tabs (Life Experience)**

| Competency title:       | ARTS & CRAFTS (give name of area)  |
|-------------------------|--|
| Activity:               | Lessons or self-study of a technique leading to original artistic creations.<br>Examples might be painting, ceramics, weaving, macramé, photography,<br>stained glass  |
| Knowledge & skills:     | Skill in the technique as demonstrated by artwork created and ability to interpret it (note that to be "art" the work must be more than a mere technical exercise but have emotional involvement)  |
| Possible documentation: | Letter from instructor, copies of awards in judged competitions, receipts from sales, photographs of creations, etc.   |
| Competency title:       | ARTS & CRAFTS (give name of area)  |
| Activity:               | Clothing design, construction, and/or alteration; Fashion design   |
| Knowledge & skills:     | Knowledge of fabric selection, pattern fitting and layout, assembling and finishing garment, alterations and tailoring techniques for different materials, elements of garment design. Skill in sewing/knitting, drafting and draping, assembling and finishing (button holes, zippers, hems)  |
| Possible documentation: | Letters from professional tailor, seamstress, instructor in field,<br>photographs of slides of finished garments, costumes made and used in a<br>production.   |
| Competency title:       | <b>CHILD DEVELOPMENT: EARLY CHILDHOOD</b> (and/or MIDDLE CHILDHOOD, and/or ADOLESCENT)   |
| Activity:               | Early: Primary care giver to a child from birth to five years of age. Focus may be on the child as infant (1 <sup>st</sup> year of life), toddler (2 <sup>nd</sup> year of life), nursery schooler (3 <sup>rd</sup> and 4 <sup>th</sup> years), pre-schooler (5 <sup>th</sup> and 6 <sup>th</sup> years).  |
|                         | Middle: Primary care giver to child in middle childhood (elementary school, age 6-12)  |
|                         | Adolescent: Socializer and interacter with youth age 12-18 as a parent, step parent, foster parent, big brother, big sister, other relative; counselor   |
| Knowledge & skills:     | Early: Knowledge of the principles of growth and development<br>including heredity vs. environment, maturation, physical and motor<br>development, cognitive development, language development, social and<br>emotional development; skills in interacting with child in areas of<br>physical care and health, cognitive stimulation, recreational and creative<br>activities, discipline and socialization, learning. |
|                         | Middle: Knowledge of the patterns of development in areas of physical,   |

|   | cognitive, and social growth and learning; of the effects of peers and<br>other outside forces on child's development of morals and values, social<br>skills, and intellectual functioning. Skills in interacting with child in<br>areas of physical care and health, discipline and socialization, provision<br>of social learning experiences.   |
|---|--|
|   | Adolescent: Knowledge of the patterns of physical growth, sexual<br>development, and emotional and personality changes of the age and/or of<br>the adolescent quest for identity and its manifestations. Skills in<br>interacting with adolescent in areas of guidance (in areas of dating,<br>choice of friends, vocational choices, involvement with activities),<br>discipline (including dealing with adolescent rebellion), problem solving<br>(involving sexuality, pregnancy, school problems, problems with the<br>law), and acceptance of indicators of adolescent development (peer<br>group influence, child's choice in religion, dress, values, lifestyle). |
| Possible documentation:   | Diaries and logs of child's development, essay identifying principles of<br>development relative to an individual child.<br>Letters from nursery / school personnel, pediatrician, or others<br>documenting knowledge and skills; documents showing involvement in<br>pre-school program, child care, child study organizations, workshops,<br>counseling sessions on adolescent problems. Annotated bibliography of<br>readings in the area.  |
| Competency title:   | CONSTRUCTION TECHNOLOGY  |
|   |  |
| Activity:   | Home construction, remodeling, or maintenance and repair   |
| Activity:<br>Knowledge & skills:                                    | Home construction, remodeling, or maintenance and repair<br>Knowledge of construction techniques for footings, walls and partitions,<br>floors, plumbing, electrical systems, heating and cooling systems, and<br>finishing. Skills in applying the construction techniques listed above.  |
|   | Knowledge of construction techniques for footings, walls and partitions, floors, plumbing, electrical systems, heating and cooling systems, and  |
| Knowledge & skills:   | Knowledge of construction techniques for footings, walls and partitions,<br>floors, plumbing, electrical systems, heating and cooling systems, and<br>finishing. Skills in applying the construction techniques listed above.<br>Building permit, building inspector reports and occupancy permits;<br>letters from licensed contractors, building supply managers verifying   |
| Knowledge & skills:<br>Possible documentation:                      | Knowledge of construction techniques for footings, walls and partitions, floors, plumbing, electrical systems, heating and cooling systems, and finishing. Skills in applying the construction techniques listed above.<br>Building permit, building inspector reports and occupancy permits; letters from licensed contractors, building supply managers verifying projects and skills claimed.   |
| Knowledge & skills:<br>Possible documentation:<br>Competency title: | Knowledge of construction techniques for footings, walls and partitions, floors, plumbing, electrical systems, heating and cooling systems, and finishing. Skills in applying the construction techniques listed above.<br>Building permit, building inspector reports and occupancy permits; letters from licensed contractors, building supply managers verifying projects and skills claimed.<br>ELECTRONICS TECHNOLOGY   |

| Competency title:       | FOREIGN CULTURE (give name of culture)  |
|-------------------------|---|
| Activity:               | Knowledge of a culture of other than standard U.S. culture through travel, living abroad, or family background  |
| Knowledge & skills:     | Knowledge of the customs, traditions, history, environment, language, and attitudes of a particular society   |
| Possible documentation: | Letters from members of the culture, travel documents. Note: it is critical that the self assessment demonstrates learning, not just relates an experience such as a trip.  |
| Competency title:       | HOME MANAGEMENT (or FAMILY FINANCE or PERSONAL FINANCE MANAGEMENT)  |
| Activity:               | Manager or co-manager of household money for a minimum of two years.  |
| Knowledge & skills:     | Knowledge of information sources, records needed and options available<br>for analysis of financial situation and decision making on expenditures.<br>Specific area could include financing purchases of high cost items,<br>investing, tax planning, retirement planning, estate planning; ability to<br>assess cost and benefits of various purchases, financing methods,<br>investments; ability to analyze financial status and predict effects of<br>changes in income and expenditures. |
| Possible documentation: | Analysis of income and expenses over time along with projections for<br>future relative to financial goals, letter from banker, financial planner,<br>credit counselor, case worker, attorney, or other professional in a<br>position to verify the financial management skills claimed.  |
| Competency title:       | HOME MANAGEMENT: INTERIOR DESIGN  |
| Activity:               | Selection and arrangement of furniture, decoration of living spaces   |
| Knowledge & skills:     | Knowledge of design elements including space requirements, use of<br>color and texture, properties of materials, balance and proportion, period<br>styles<br>Skill in design and layout using drawings and scale models   |
| Possible documentation: | Letter from interior professional or teacher; list of items read in field,<br>workshops and seminars attended; photographs or slides of work<br>accomplished  |
| Competency title:       | HORTICULTURE or POMOLOGY  |
| Activity:               | Selection, arrangement and care of plants for various purposes (aesthetics, wind breaks, erosion control, food)   |
| Knowledge & skills:     | Knowledge of soils and climates required by various classes of plants,  |

|                                | recommended feeding schedules, treatments for diseases and insect<br>infestations.<br>Skill in growing healthy plants, obtaining crops, grafting and<br>transplanting   |
|--------------------------------|---|
| Possible documentation:        | Letters from nursery, agricultural agent, farmer, or other competent in<br>area; specification sheets on plating, fertilizing, disease prevention and<br>treatment of various types of plants; photographs of plants grown, crops<br>harvested.   |
| Competency title:              | LANDSCAPING   |
| Activity:                      | Design, planning, and layout for site development   |
| Knowledge & skills:            | Concepts or terrain, drainage, siting of buildings, road and parking<br>layout, sewer and utilities layout, appropriate types and locations of<br>plants; physical and visual properties of materials, systems, plantings.  |
| Possible documentation:        | Environmental inventory or environmental impact statement for site,<br>drawings and site plans showing layouts, photographs of project and<br>various stages.   |
| Competency title:              | LEISURE PURSUITS: COLLECTING  |
| Activity:                      | Development of a significant collecting in a given field (stamps, sea shells, music, etc.) along with involvement in the field over an extended period of time.   |
| Knowledge & skills:            | Knowledge of field of the collection including sub-fields and relevant literature.  |
| Possible documentation:        | Weak: list of books and articles read, subscriptions held to relevant<br>publications, and exhibits and presentations made<br>Medium: written evidence of membership and leadership in relevant<br>organizations, conference participation, awards received, consultation   |
|                                | and correspondence with others in field<br>Best: articles or books published in the field, programs of invited lectures<br>to peer groups, letters from peers recognizing individual's<br>accomplishments, training undertaken to achieve goals of the collector's<br>activities.   |
| Competency title:              | Best: articles or books published in the field, programs of invited lectures<br>to peer groups, letters from peers recognizing individual's<br>accomplishments, training undertaken to achieve goals of the collector's   |
| Competency title:<br>Activity: | <ul> <li>Best: articles or books published in the field, programs of invited lectures to peer groups, letters from peers recognizing individual's accomplishments, training undertaken to achieve goals of the collector's activities.</li> <li>LEISURE PURSUITS: MUSIC (or give the name of some other specific</li> </ul>   |
|                                | <ul> <li>Best: articles or books published in the field, programs of invited lectures to peer groups, letters from peers recognizing individual's accomplishments, training undertaken to achieve goals of the collector's activities.</li> <li>LEISURE PURSUITS: MUSIC (or give the name of some other specific activity)</li> <li>Private instruction in voice or an instrument equivalent to at least two</li> </ul> |

|  | and techniques mastered, recital programs, tapes.   |
|--|---|
| Competency title:  | LEISURE PURSUITS: SPORTS (give the name of the sport)   |
| Activity:  | Active participation in a sport or similar physical activity (dance, jogging, weight training, etc.)  |
| Knowledge & skills:  | Knowledge of the skills required for excellence in the activity;<br>knowledge of the rules, equipment, safety considerations, and other<br>controlling influences on the activity. Demonstrated participation in the<br>activity for a minimum of two seasons.  |
| Possible documentation:  | Programs, league schedules, team records, news clippings, letters (from instructor, coach, league official), photographs and award certificates verifying participation, skill level, and knowledge of activity   |
| Competency title:  | LEISURE PURSUITS: MUSIC APPRECIATON   |
| Activity:  | Extensive self-study of musical pieces, attendance at performances and readings about music   |
| Knowledge & skills:  | Knowledge of different types of music including composers, how it is performed, and examples of compositions.   |
| Possible documentation:  | Lists of concerts attended and music owned along with a   |
|  | discussion/analysis.  |
| Competency title:  | discussion/analysis. MUSIC: INSTRUCTION   |
| Competency title:<br>Activity:   | ·   |
|  | MUSIC: INSTRUCTION         Teaching of a musical skill to individuals or groups for a minimum of  |
| Activity:  | MUSIC: INSTRUCTION         Teaching of a musical skill to individuals or groups for a minimum of three years         Knowledge of instructional techniques for various age levels   |
| Activity:<br>Knowledge & skills:   | MUSIC: INSTRUCTION         Teaching of a musical skill to individuals or groups for a minimum of three years         Knowledge of instructional techniques for various age levels         Skill in musical technique being taught         Letter from head of school or past students, student receipts, student competition ratings, newspaper clippings, tapes showing skill of students  |
| Activity:<br>Knowledge & skills:<br>Possible documentation:                      | <ul> <li>MUSIC: INSTRUCTION</li> <li>Teaching of a musical skill to individuals or groups for a minimum of three years</li> <li>Knowledge of instructional techniques for various age levels Skill in musical technique being taught</li> <li>Letter from head of school or past students, student receipts, student competition ratings, newspaper clippings, tapes showing skill of students and instructor.</li> </ul>   |
| Activity:<br>Knowledge & skills:<br>Possible documentation:<br>Competency title: | <ul> <li>MUSIC: INSTRUCTION</li> <li>Teaching of a musical skill to individuals or groups for a minimum of three years</li> <li>Knowledge of instructional techniques for various age levels Skill in musical technique being taught</li> <li>Letter from head of school or past students, student receipts, student competition ratings, newspaper clippings, tapes showing skill of students and instructor.</li> <li>MUSIC: VOCAL PERFORMANCE or INSTRUMENTAL PERFORMANCE</li> </ul> |

| Competency title:       | MUSIC THEORY: ARRANGING AND/OR COMPOSING   |
|-------------------------|--|
| Activity:               | Arrangement or composition of musical pieces   |
| Knowledge & skills:     | Knowledge of circle of fifths, major/minor scales, chord structure, chord<br>inversion, vocal and instrumental ranges and compatibilities.<br>Skill in arranging or composing music as demonstrated by at least six<br>original arrangements or compositions |
| Possible documentation: | Letter from teacher, music director evaluating work; copyright<br>documents, concert programs demonstrating existence and authorship;<br>tapes of music as performed.  |